## BALANCE SHEET

Quarter 1/ 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 266,645,352,227 | 261,861,756,339 |
| I. Cash and cash equivalents | 110 |  | 3,598,916,895 | 12,736,747,609 |
| 1.-Cash | 111 |  | 3,598,916,895 | 12,736,747,609 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
|  | 129 |  |  |  |
| III. Receivables | 130 |  | 94,806,233,623 | 83,247,665,437 |
| 1. Trade accounts receivables | 131 |  | 77,552,587,961 | 66,564,460,556 |
| 2. Advances to suppliers | 132 |  | 15,694,980,952 | 15,518,313,758 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 2,652,863,983 | 2,259,090,396 |
| 6. Provision for short-term bad receivables | 139 |  | $(1,094,199,273)$ | (1,094,199,273) |
| IV. Inventories | 140 |  | 162,648,747,707 | 161,320,634,527 |
| 1. Inventories | 141 |  | 166,648,864,488 | 165,320,751,308 |
| 2. Provision for devaluation of inventories | 149 |  | (4,000,116,781) | (4,000,116,781) |
| V. Other short-term assets | 150 |  | 5,591,454,002 | 4,556,708,766 |
| 1. Short-term prepaid expenses | 151 |  | 2,922,750,783 | 2,126,901,618 |
| 2. VAT deductible | 152 |  |  | 76,225,809 |
| 3. Tax and accounts receivable from State budget | 154 |  | 646,302,775 | 106,328,627 |
| 4. Other short-term assets | 158 |  | 2,022,400,444 | 2,247,252,712 |
| B. LONG-TERM ASSETS (200=210+220+240+250+260) | 200 |  | 180,720,785,763 | 184,687,752,037 |
| I. Long-term receivables | 210 |  | 602,025,192 | 602,025,192 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 602,025,192 | 602,025,192 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 167,913,129,556 | 171,841,744,110 |
| 1. Tangible fixed assets | 221 |  | 125,698,125,500 | 130,450,128,398 |
| - Historical cost | 222 |  | 282,397,937,822 | 282,583,810,010 |
| - Accumulated depreciation | 223 |  | (156,699,812,322) | (152,133,681,612) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 7,280,161,609 | 7,329,032,077 |
| - Historical cost | 228 |  | 7,794,423,177 | 7,794,423,177 |
| - Accumulated depreciation | 229 |  | $(514,261,568)$ | $(465,391,100)$ |
| 4. Construction in progress expenses | 230 |  | 34,934,842,447 | 34,062,583,635 |
| III. Property investment | 240 |  | $\mathbf{8 , 2 4 4 , 8 1 3 , 0 0 8}$ | 8,293,022,651 |
| - Historical cost | 241 |  | 9,063,412,740 | 9,063,412,740 |
| - Accumulated depreciation (*) | 242 |  | (818,599,732) | (770,390,089) |
| IV. Long-term financial investments | 250 |  | 1,186,222,791 | 1,186,222,791 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  | 1,186,396,520 | 1,186,396,520 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (173,729) | $(173,729)$ |
| V. Other long-term assets | 260 |  | 2,774,595,216 | $\mathbf{2 , 7 6 4 , 7 3 7 , 2 9 3}$ |
| 1. Long-term prepaid expenses | 261 |  | 2,774,595,216 | 2,764,737,293 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 447,366,137,990 | 446,549,508,376 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 281,841,966,524 | 280,041,867,348 |
| I. Short-term liabilities | 310 |  | 234,709,496,174 | 232,855,512,482 |
| 1. Short-term borrowing and debts | 311 |  | 154,221,837,315 | 131,539,191,475 |
| 2. Trade accounts payable | 312 |  | 51,356,705,481 | 69,480,575,593 |
| 3. Advances from customers | 313 |  | 13,045,240,948 | 4,602,974,357 |
| 4. Taxes and liabilities to State budget | 314 |  | 6,724,086,114 | 6,949,444,560 |
| 5. Payable to employees | 315 |  | 4,303,729,914 | 3,411,366,377 |
| 6. Payable expenses | 316 |  | 78,873,325 | 552,600,000 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 4,502,349,064 | 16,608,115,699 |
| 10. Provision for short-term liabilities | 320 |  | 476,674,013 | $(288,755,579)$ |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 47,132,470,350 | 47,186,354,866 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 602,025,192 | 602,025,192 |
| 4. Long-term borrowing and debts | 334 |  | 46,530,445,158 | 46,530,445,158 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  |  | 53,884,516 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 165,524,171,465 | 166,408,641,028 |
| I. Capital sources and funds | 410 |  | 165,524,171,465 | 166,408,641,028 |
| 1. Paid-in capital | 411 |  | 115,000,000,000 | 115,000,000,000 |
| 2. Capital surplus | 412 |  | 24,673,190,000 | 24,673,190,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (1,236,092,716) | 1,397,206,280 |
| 7. Investment and development fund | 417 |  | 16,459,119,452 | 13,599,075,370 |
| 8. Financial reserve fund | 418 |  | 2,949,686,910 | 1,996,338,883 |
| 9. Other fund belong to owner's equity | 419 |  | 1,912,212,955 | 1,813,212,955 |
| 10. Retained profit | 420 |  | 5,766,054,864 | 7,929,617,540 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 447,366,137,990 | 446,450,508,376 |

## INCOME STATEMENT

## Quarter 1/ 2011

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 191,642,926,064 | 118,886,280,773 | 191,642,926,064 | 118,886,280,773 |
| 2. Deductions | 02 |  | 824,876,180 | 273,603,475 | 824,876,180 | 273,603,475 |
| 3. Net sales and services | 10 |  | 190,818,049,884 | 118,612,677,298 | 190,818,049,884 | 118,612,677,298 |
| 4. Cost of goods sold | 11 |  | 169,302,728,593 | 106,544,084,885 | 169,302,728,593 | 106,544,084,885 |
| 5. Gross profit | 20 |  | 21,515,321,291 | 12,068,592,413 | 21,515,321,291 | 12,068,592,413 |
| 6. Financial income | 21 |  | 267,985,673 | 246,554,879 | 267,985,673 | 246,554,879 |
| 7. Financial expenses | 22 |  | 6,003,574,329 | 4,792,022,865 | 6,003,574,329 | 4,792,022,865 |
| Include: Interest expense | 23 |  | 5,151,761,194 | 2,929,662,988 | 5,151,761,194 | 2,929,662,988 |
| 8. Selling expenses | 24 |  | 4,747,907,902 | 2,646,801,643 | 4,747,907,902 | 2,646,801,643 |
| 9. General \& administrative expenses | 25 |  | 7,546,599,829 | 3,602,713,954 | 7,546,599,829 | 3,602,713,954 |
| 10. Net operating profit | 30 |  | 3,485,224,904 | 1,273,608,830 | 3,485,224,904 | 1,273,608,830 |
| 11. Other income | 31 |  | 324,820,390 | 29,192,003 | 324,820,390 | 29,192,003 |
| 12. Other expenses | 32 |  | - | 23,755,354 |  | 23,755,354 |
| 13. Other profit | 40 |  | 324,820,390 | 5,436,649 | 324,820,390 | 5,436,649 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 3,810,045,294 | 1,279,045,479 | 3,810,045,294 | 1,279,045,479 |
| 16. Current corporate income tax expenses | 51 |  | 952,511,324 | 319,873,263 | 952,511,324 | 319,873,263 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 2,857,533,970 | 959,172,216 | 2,857,533,970 | 959,172,216 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 2,857,533,970 | 959,172,216 | 2,857,533,970 | 959,172,216 |
| 19. EPS (VND/share) | 70 |  | 248 | 83 | 248 | 83 |

CASH FLOW STATEMENT
As at Mar 31th, 2011 (Indirect method)


